



## No-Cost Equipment Identification for Smarter Maintenance Decisions

### STATEMENT

- All Scientific Technology is changing how equipment service relationships begin. Rather than starting with assumptions, spreadsheets, or incomplete inventories, AST begins with facts captured on site by a trained **Tagnician™**, an expert in equipment identification and asset documentation.
- Every interaction with AST is designed to deliver tangible value immediately: a verified, enriched equipment list that the end user owns and controls.

### CHALLENGE

For decades, equipment owners have been asked to do the impossible:



Provide an accurate, complete list of equipment



Across multiple locations, vendors, and asset classes



Often with outdated records, missing serial numbers, or no centralized system

As a result:

- Service proposals are incomplete or inaccurate
- Preventive maintenance plans are misaligned
- Repair costs are unpredictable
- Equipment data becomes locked inside contractor-specific systems

The **root problem** is not service quality it is **data quality**.

### SOLUTION OVERVIEW

AST solves this problem by **deploying a trained Tagnician™ at no cost** to the end user.

The Tagnician:

Physically identifies and tags equipment on site

Creates verified digital equipment profiles (Digital Twins) in AST's application

Associate each asset with a unique Equipment ID at its exact location

Once captured, the data is **enriched automatically** with:

OEM manuals

Service bulletins

Technical documentation

Relevant manufacturer and industry reference data

Only after this intelligence is established does AST present service options—repair, maintenance, calibration, or certification—based on the **actual equipment in place**, not estimates.



## No-Cost Equipment Identification for Smarter Maintenance Decisions

### KEY BENEFITS

### HOW IT WORKS

- 01 Initial Engagement**  
ALL Scientific Tech confirms interest in receiving a no-cost, obligation-free equipment inventory and condition assessment.
- 02 A customized Implementation Plan**  
aligned with the clients' timelines is developed.
- 03 Tagnician Deployment**  
A trained Tagnician visits the site to identify, tag, and assess equipment condition
- 04 Digital Equipment Profiles Created**  
Each asset is assigned a unique Equipment ID and logged into the platform.
- 05 Data Enrichment**  
OEM manuals, service bulletins, and technical documentation are linked to each asset.
- 06 Owner Access & Control**  
The equipment owner accesses the data through a web portal with full export capability to Excel or a CMMS system.
- 07 Optional Service Planning**  
Using the verified equipment list, All Scientific Tech proposes a tailored repair and maintenance plan.
- 08 Reciprocal Ask**  
"The only thing we ask in return is to take a moment to review our service proposal, either for planned preventive maintenance or a time-and-materials relationship, whichever makes the most sense for your operation."

### CALL TO ACTION

Allow All Scientific Technology to deliver immediate value at no cost.

Schedule a  
Tagnician visit to:

Capture a verified  
equipment inventory

Gain ownership of enriched  
asset intelligence

Eliminate uncertainty from  
future service planning

No cost.

No obligation.

Just better information.