



ALL Scientific Technology Group (AST) delivers a smarter alternative to traditional insurance or extended warranty programs, offering full-service coverage on only the equipment you choose. Backed by Trinity Warranty Company Certification, AST is authorized to sell and administer Full Coverage Agreements and Extended Service Agreements (ESAs) for healthcare and life science clients

CHALLENGE

Traditional insurance and OEM warranty structures are often misaligned with real customer needs:



Full-facility coverage is expensive and unnecessary when some assets remain under OEM warranty



Claims require pre-approval and deductibles, delaying repairs and increasing downtime



Small labs and institutions are often excluded due to size or budget minimums



Coverage does not guarantee parts availability or technician response

SOLUTION OVERVIEW

AST's Full Service Coverage Agreement provides selective, targeted protection for temperature-controlled research equipment, biosafety cabinets, and scientific refrigeration, ensuring uninterrupted operation well beyond OEM warranties. Unlike insurance policies, AST handles service directly, backed by A-rated insurance carriers for financial strength and factory-trained technicians for execution.

KEY BENEFITS

- ✔ Flexible Coverage: You Choose the Equipment to Protect
- ✔ No Pre-Approval Required: Immediate Service When Needed
- ✔ No Deductibles: Zero Out-of-Pocket Costs for Covered Repairs
- ✔ Backed by A-Rated Insurance Providers for Stability & Peace of Mind
- ✔ Extended Protection for High-Value Critical Equipment
- ✔ AST-Owned Parts Inventory & Repair Depots Ensure Fast Turnaround

HOW IT WORKS

- 01** **Equipment List Review:** AST identifies out-of-warranty and at-risk assets
- 02** **Coverage Model Selection:** Parts & Labor, Repair-Only, or Replacement-Eligible
- 03** **Trinity Warranty Certification Applied:** Policy bound through A-rated carriers
- 04** **AST Provides Service Without Delay:** No claim authorization required
- 05** **Compliance, Documentation & Work History Tracked via Equip ID™**
- 06** **Optional Remote Monitoring via Remcomm:** Failures detected before they occur

